

Responses to pre-bid queries related to the tender notification APTDC/O&M/1/2020-21

| S.No | Property | Bidder Name | Query/ Suggestion | Response |
|------|------------------|---------------|--|---|
| 1 | NA | Satish Gudar | Query on if single bids will be accepted. | Single bids will be accepted if eligible as per the norms defined in the RFP |
| | | | Request for moratorium period after the allocation, due to the uncertainty caused by Corona. | No change |
| 2 | Rushikonda Shops | R V G Krishna | Request for help in identifying the shops and their area. | Please contact Divisional Manager Vizag Division. Address: 3 rd floor, VUDA Building, Siripuram, Visakhapatnam - 530003 Cell No.: 9640177749 |
| | | | Query on terms & conditions for the successful bidder such as power supply, advance. | Operator has to obtain power supply |
| | | | Query on if the shops can be renovated as per needs, as the shops have no walls. | Subject to prior approval of the plan & designs from APTDC. |
| | | | Query on if the rent upset price includes GST and if GST has to be paid over and above rent. | Upset price is exclusive of GST. GST has to be paid over and above lease rent. |
| | | | Query on notice period to vacate the shops. | 1 month, after the lock-in period of 2 years. Termination during lock-in period will attract payment of monthly license fee till the end of lock-in period. |
| | | | Query on if same person can bid for more than 1 shop. | Yes. |
| | | | Query on if bid fee is refundable. | Not refundable. |

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| | | | Query on if the tender can be sent by post or if the person should be present on the date of tender opening. | Post is allowed. Though the presence of the bidder on the date of bid opening is expected, department will go ahead with opening even if the bidder is absent. |
| | | | Query on how the revenue share of 10% will be calculated. | Revenue share will be 5% as specified in the RFP. Audited quarterly Profit-Loss reports will have to be submitted by the successful bidder to notify the department of its revenues. |
| 3 | | Gandrothu Pavan | Request to reduce the upset price to less than or equal to Rs 2 Lakhs per annum (or) the department should build infrastructure with upset price of Rs 5 Lakhs per annum | No change |
| 4 | Kovvuru | Only&CO | Request to change lease period to 30 years. | No change. |
| | | | Request to change rent payable as Rs 5 Lakhs per annum. | As specified in the RFP |
| | | | Request to change moratorium period to 3 years, due to uncertainty caused by COVID. | No change |
| | | | Request to let the bidder develop a total of 20 rooms, convention hall (300 pax), restaurant (50 pax) and landscape beautification with outdoor theatre. | As defined the RFP |
| | | | Request to let the bidder allocate small sections of existing commercial spaces to franchises. | Cont be permitted |
| | | | Request to issue the bid to the bidder if there is no second bidder. | Single bid will be accepted |
| 5 | Tirupathi (Alipiri) | Chandrasah Enterprises | Volume 1 Table B: Request to change the O&M/ development experience from 100 rooms to 50 rooms. | Considered |
| 6 | | Strategy Inc | Volume 1 Table B: Request to change the | Considered |

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| | | | O&M/ development experience from 100 rooms to 50 rooms. | |
| 7 | | Akshara Enterprises | Volume 1 Table B: Request to change the O&M/ development experience from 100 rooms to 50 rooms. | Considered |
| 8 | | Meghalaya Hotels | Volume 1 Table A: Request to reduce upset price. | No change in upset price |
| | | | Volume 1 Table A: Request to increase moratorium to 20-22 months. | Cont be considered |
| | | | Request to provide site plan and drawing. | Can be obtained from APTDC office |
| | | | Request to extend the bid deadline by a month, due to COVID | No extension of time grants |
| 9 | | PSR Projects | Suggestions for modifications based on vaasthu. | No change |
| | | | Request to reduce the upset price. | No change |
| | | | Request to reduce the revenue share. | No change |
| | | | Request to increase the moratorium period to 18 – 24 months. | Cont be considered |
| | | | Request to extend the bid deadline by a month, due to COVID | No extension of time |
| 10 | NA | I Gurappa | Request to mail tender documents/ tender conditions | RFPs released though physical tenders are available at APTDC offices and those released through e-procurement are available at https://apeprocurement.gov.in/ |